State Filing Year

Fiscal Year

2017

Mote: This Budget document is for Fiscal Years Beginning Jan. 1, 2017 to Dec

Start Year

2017

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2016 DEC 19 P 2047

RECEIVED

Authority Budget of:

Greater Wildwoods Tourism Improvement & Dev. Authority

For the Period:

January 1, 2017 to

December 31, 2017

001 5 8 8010

www.wildwoodsnj.com **Authority Web Address**



Division of Local Government Services

2017 AUTHORITY BUDGET

Certification Section

Greater Wildwoods Tourism Improvement & Development Authority

AUTHORITY BUDGET

FISCAL YEAR: FROM January 1, 2017 TO December 31, 2017

For Division Use Only

CERTIFICATION OF APPROVED BUDGET

It is hereby certified that the approved Budget made a part hereof complies with the requirements of law and the rules and regulations of the Local Finance Board, and approval is given pursuant to N.J.S. 40A:5A-11.

State of New Jersey
Department of Community Affairs
Director of the Division of Local Government Services

By: Paul D. Ewest CPA, RMA Date: 11/28/2016

CERTIFICATION OF ADOPTED BUDGET

It is hereby certified that the adopted Budget made a part hereof has been compared with the approved Budget previously certified by the Division, and any amendments made thereto. This adopted Budget is certified with respect to such amendments and comparisons only.

State of New Jersey
Department of Community Affairs
Director of the Division of Local Government Services

By: Pane D. Covert, CPA RMA Date: 1/24/2017

2017 PREPARER'S CERTIFICATION

Greater Wildwoods Tourism Improvement & Development Authority

AUTHORITY BUDGET

FISCAL YEAR: FROM January 1, 2017 TO December 31, 2017

It is hereby certified that the Authority Budget, including both the Annual Budget and the Capital Budget/Program annexed hereto, represents the members of the governing body's resolve with respect to statute in that; all estimates of revenue are reasonable, accurate and correctly stated, all items of appropriation are properly set forth and in itemization, form and content, the budget will permit the exercise of the comptroller function within the Authority.

It is further certified that all proposed budgeted amounts and totals are correct. Also, I hereby provide reasonable assurance that all assertions contained herein are accurate and all Supplemental Schedules required are completed and attached.

Preparer's		R. B.			
Signature:	- to he	Qui			
Name:	John Siciliano				
Title:	Executive Directo	Executive Director, CFO			
Address:	4501 Boardwalk,	4501 Boardwalk, Wildwood, NJ 08260			
Phone Number:	609-846- 2652	Fax Number:	609-846- 2631		
E-mail address	jsiciliano@wildw	oodsnj.com			

2017 APPROVAL CERTIFICATION

Greater Wildwoods Tourism Improvement & <u>Development Authority</u>

AUTHORITY BUDGET

FISCAL YEAR: FROM January 1, 2017 TO December 31, 2017

It is hereby certified that the Authority Budget, including all schedules appended hereto, are a true copy of the Annual Budget and Capital Budget/Program approved by resolution by the governing body of the Greater Wildwoods Tourism Improvement and Development Authority, at an open public meeting held pursuant to N.J.A.C. 5:31-2.3, on the 20th day of October, 2016.

It is further certified that the recorded vote appearing in the resolution represents not less than a majority of the full membership of the governing body thereof.

Officer's Signature	Rilino			
Name:	John Siciliano			
Title:	Executive Director, CFO			
Address:	4501 Boardwalk Wildwood, NJ 08260			
Phone Number:	609-846- Fax Number 2652	: 609-846- 2631		
E-mail address	jsiciliano@wildwoodsnj.com			

INTERNET WEBSITE CERTIFICATION

Authority's Web Address	http://www.wildwoodsnj.com/wildwood-NJ-tourism.cfm	
TABLIAUTILY S VY CW TAULIESS	nttp://www.wnawooasiu.com/wnawooa-jvj-tourism.cim	

All authorities shall maintain either an Internet website or a webpage on the municipality's or county's Internet website. The purpose of the website or webpage shall be to provide increased public access to the authority's operations and activities. N.J.S.A. 40A:5A-17.1 requires the following items as the minimum requirement for public disclosure. Check the boxes below to certify the Authority's compliance with N.J.S.A. 40A:5A-17.1.

\boxtimes	A description of the Authority's mission and responsibilities
\boxtimes	Commencing with 2013, the budgets for the current fiscal year and immediately preceding two prior years
\boxtimes	The most recent Comprehensive Annual Financial Report (Unaudited) or similar financial information
\boxtimes	Commencing with 2012, the annual audits of the most recent fiscal year and immediately two prior years
	The Authority's rules, regulations and official policy statements deemed relevant by the governing body of the authority to the interests of the residents within the authority's service area or jurisdiction
\boxtimes	Notice posted pursuant to the "Open Public Meetings Act" for each meeting of the Authority, setting forth the time, date, location and agenda of each meeting
	Beginning January 1, 2013, the approved minutes of each meeting of the Authority including all resolutions of the board and their committees; for at least three consecutive fiscal years
	The name, mailing address, electronic mail address and phone number of every person who exercises day-to-day supervision or management over some or all of the operations of the Authority
	A list of attorneys, advisors, consultants and any other person, firm, business, partnership, corporation or other organization which received any remuneration of \$17,500 or more during the preceding fiscal year for any service whatsoever rendered to the Authority
1	

It is hereby certified by the below authorized representative of the Authority that the Authority's website or web page as identified above complies with the minimum statutory requirements of N.J.S.A. 40A:5A-17.1 as listed above. A check in each of the above boxes signifies compliance.

Name of Officer Certifying compliance

John Siciliano

Title of Officer Certifying compliance

Signature

Executive Director, CFO

Page C-4

2017 AUTHORITY BUDGET RESOLUTION

Greater Wildwoods Tourism Improvement & Development Authority

FISCAL YEAR: FROM January 1, 2017 TO December 31, 2017

WHEREAS, the Annual Budget and Capital Budget for the Greater Wildwoods Tourism Improvement and Development Authority for the fiscal year beginning, January 1, 2017 and ending, December 31, 2017 has been presented before the governing body of the Greater Wildwoods Tourism Improvement and Development Authority at its open public meeting of October 20, 2016; and

WHEREAS, the Annual Budget as introduced reflects Total Revenues of \$ 3,381,185, Total Appropriations, including any Accumulated Deficit if any, of \$ 3,344,069 and Total Unrestricted Net Assets utilized of \$-0-; and

WHEREAS, the Capital Budget as introduced reflects Total Capital Appropriations of \$ -0-; and Total Unrestricted Net Assets planned to be utilized as funding thereof, of \$ -0-; and

WHEREAS, the schedule of rates, fees and other charges in effect will produce sufficient revenues, together with all other anticipated revenues to satisfy all obligations to the holders of bonds of the Authority, to meet operating expenses, capital outlays, debt service requirements, and to provide for such reserves, all as may be required by law, regulation or terms of contracts and agreements; and

WHEREAS, the Capital Budget/Program, pursuant to N.J.A.C. 5:31-2, does not confer any authorization to raise or expend funds; rather it is a document to be used as part of the said Authority's planning and management objectives. Specific authorization to expend funds for the purposes described in this section of the budget, must be granted elsewhere; by bond resolution, by a project financing agreement, by resolution appropriating funds from the Renewal and Replacement Reserve or other means provided by law.

NOW, THEREFORE BE IT RESOLVED, by the governing body of the Greater Wildwoods Tourism Improvement and Development Authority, at an open public meeting held on October 15, 2015 that the Annual Budget, including all related schedules, and the Capital Budget/Program of the Greater Wildwoods Tourism Improvement and Development Authority for the fiscal year beginning, January 1, 2017 and ending, December 31, 2017 is hereby approved: and

BE IT FURTHER RESOLVED, that the anticipated revenues as reflected in the Annual Budget are of sufficient amount to meet all proposed expenditures/expenses and all covenants, terms and provisions as stipulated in the said Authority's outstanding debt obligations, capital lease arrangements, service contracts, and other pledged agreements; and

BE IT FURTHER RESOLVED, that the governing body of the Greater Wildwoods Tourism Improvement and Development Authority will consider the Annual Budget and Capital Budget/Program for adoption on December 15, 2016

Snances Teketics
(Secretary's Signature)

2017 AUTHORITY BUDGET RESOLUTION

Greater Wildwoods Tourism Improvement & Development Authority

AUTHORITY BUDGET RESOLUTION RECORDED VOTE

FISCAL YEAR: FROM January 1, 2017 TO December 31, 2017

Governing Body Member:	Aye	Nay	Abstain	Absent
Tom Byrne				X
Robert DelMonte	X			
Paul Reidenbach	X			
Joseph Montello	X			
Jack Morey	X			
Robert Patterson	X			
James Barnabei	X			
Mary Nell Murphy				X
George Greenland	X			

2017 ADOPTION CERTIFICATION

Greater Wildwoods Tourism Improvement & <u>Development Authority</u>

AUTHORITY BUDGET

FISCAL YEAR: FROM January 1, 2017 TO December 31, 2017

It is hereby certified that the Authority Budget and Capital Budget/Program annexed hereto is a true copy of the Budget adopted by the governing body of the Greater Wildwoods Tourism Improvement and Development Authority, pursuant to N.J.A.C. 5:31-2.3, on the 15th day of, December, 2016.

Officer's Signature	: In the	Deno			
Name:	John Siciliano				
Title:	Executive Director,	Executive Director, CFO			
Address:	4501 Boardwalk Wildwood, NJ 08260				
Phone Number:	609-846-2652	Fax Number;	609-846-2631		
E-mail address	jsiciliano@wildwo	odsnj.com			

2017 ADOPTED BUDGET RESOLUTION

Greater Wildwoods Tourism Improvement & Development Authority

FISCAL YEAR: FROM January 1, 2017 TO December 31, 2017

WHEREAS, the Annual Budget and Capital Budget/Program for the Greater Wildwoods Tourism Improvement and Development Authority for the fiscal year beginning January 1, 2017 and ending, December 31, 2017 has been presented for adoption before the governing body of the Greater Wildwoods Tourism Improvement and Development Authority at its open public meeting of December 15, 2016; and

WHEREAS, the Annual Budget and Capital Budget as presented for adoption reflects each item of revenue and appropriation in the same amount and title as set forth in the introduced and approved budget, including all amendments thereto, if any, which have been approved by the Director of the Division of Local Government Services; and

WHEREAS, the Annual Budget as presented for adoption reflects Total Revenues of \$ 3,381,185, Total Appropriations, including any Accumulated Deficit, if any, of \$3,344,069 and Total Unrestricted Net Assets utilized of \$-0-; and

WHEREAS, the Capital Budget as presented for adoption reflects Total Capital Appropriations of \$ -0-; and Total Unrestricted Net Assets planned to be utilized of \$ -0-; and

NOW, THEREFORE BE IT RESOLVED, by the governing body of the Greater Wildwoods Tourism Improvement and Development Authority, at an open public meeting held on December 17, 2015 that the Annual Budget and Capital Budget/Program of the Greater Wildwoods Tourism Improvement and Development Authority for the fiscal year beginning, January 1, 2017 and, ending, December 31, 2017 is hereby adopted and shall constitute appropriations for the purposes stated; and

BE IT FURTHER RESOLVED, that the Annual Budget and Capital Budget/Program as presented for adoption reflects each item of revenue and appropriation in the same amount and title as set forth in the introduced and approved budget, including all amendments thereto, if any, which have been approved by the Director of the Division of Local Government Services.

(Secretary's Signature)

Rances Teketics

12/15/16 (Date)

Greater Wildwoods Tourism Improvement & Development Authority

AUTHORITY BUDGET ADOPTION RECORDED VOTE

FISCAL YEAR: FROM January 1, 2017 TO December 31, 2017

Governing Body Member:	Aye	Nay	Abstain	Absent
Tom Byrne	X			
Robert DelMonte	X			
Paul Reidenbach	X			
Joseph Montello	X			
Jack Morey	X			
Robert Patterson	X			
James Barnabei	X			
Mary Nell Murphy	X			
George Greenland	X			

2017 AUTHORITY BUDGET

Narrative and Information Section

2017 AUTHORITY BUDGET MESSAGE & ANALYSIS

Greater Wildwoods Tourism Improvement & Development Authority

AUTHORITY BUDGET

FISCAL YEAR: FROM January 1, 2017 TO December 31, 2017

Answer all questions below. Attach additional pages and schedules as needed.

1. Complete a brief statement on the 2017 proposed Annual Budget and make comparison to the 2016 adopted budget for each operation. Explain any variances over +/-10% (As shown on budget page F-4 explain the reason for changes for each appropriation changing more than 10%) for each line item by operation. Explanations of variances should include a description of the reason for the increase/decrease in the budgeted line item, not just an indication of the amount and percent of the change. Attach any supporting documentation that will help to explain the reason for the increase/decrease in the budgeted line item. For example, if anticipated service charges have increased 15% due to an increase in rates, provide a copy of the resolution authorizing the rate increase.

Our 2017 budget mirrors our 2016 budget the only significant changes come in the calculation of our revenues. 2015 was the best year ever for our tax collections and 2016 is a little behind that. We project our revenues based on our previous 5 years of collections, with 2016 trending slightly lower that 2015 we are projecting a 2% drop in our operating revenues for 2017.

2. Complete a brief statement on the impact the proposed Annual Budget will have on Anticipated Revenues, especially service charges and on the general purpose/component unit financial statements. Explain significant increases or decreases, if any. An increase or decrease is considered significant if it is over +/-10% (As shown on budget page F-2 explain reason for change for each revenue changing more than 10%) from the current year adopted budget.

The proposed annual budget is structured within the operating constraints currently placed on the Authority by the legislation authorizing the collection and distribution of a 2% tourism tax and the 1.85% room tax. The New Jersey Sports and Exposition Authority and the Authority in the ratio of 90% to 10% share the 2% tourism tax respectively. The 1.85% room tax is shared between the Authority and the Three Wildwood Municipalities that make up the tourism district. The City of Wildwood receives a payment of \$233,000 for leased property, with the remainder of the proceeds split 50% to the Authority and 50% divided equally among the three municipalities.

3. Describe the state of the local/regional economy and how it may impact the proposed Annual Budget, including the planned Capital Budget/Program.

In 2016 tourism travel remained strong and as a result our tax figures are still very positive. We will continue to support and fund about 40 plus events throughout the Wildwoods with the goal of attracting new business to the area. By bringing more tourists into the Wildwoods we also benefit the county as there are many other recreational and historic sites throughout the County of Cape May that benefit. We also have partnerships with various other tourism related entities in the region that allows us to pool our resources and attract people to both the Wildwoods and other parts of Cape May County.

4. Describe the reasons for utilizing Unrestricted Net Position in the proposed Annual Budget, i.e. rate stabilization, debt service reduction, to balance the budget, etc. If the Authority's budget anticipates a use of Unrestricted Net Position, this question must be answered.

NOT APPLICABLE

5. Identify any sources of funds transferred to the County/Municipality as a budget subsidy or a shared service and explain the reason for the transfer (i.e.: to balance the County/Municipality budget, etc.).

NOT APPLICABLE

6. The proposed budget must not reflect an anticipated deficit from 2017 operations. If there exists an accumulated deficit from prior years' budgets (and funding is included in the proposed budget as a result of a prior deficit) explain the funding plan to eliminate said deficit (N.J.S.A. 40A:5A-12). If the Authority has a net deficit reported in its most recent audit, it must provide a deficit reduction plan in response to this question. (Prepare a response to deficits caused by the implementation of GASB68)

NOT APPLICABLE

7. Attach a schedule of the Authority's existing rate structure (connection fees, parking fees, service charges, etc.) if it has changed since the prior year budget submission and a schedule of the proposed rate structure for the upcoming fiscal year. Explain any proposed changes in the rate structure and attach the resolution approving the change in the rate structure, if applicable.

Our rate structure does not change from year to year. It is set as a result of the tourism tax and the hospitality tax that are in place, along with the municipal funds we receive from each of the 3 municipalities in the Wildwoods. Please see pages F-2 and F-3 that shows the detail of our existing rate structure.

AUTHORITY CONTACT INFORMATION 2017

Please complete the following information regarding this Authority. <u>All</u> information requested below must be completed.

Name of Authority:	Greater Wildwoods Tourism Improvement & Development Authority				
Federal ID Number	22-325-0861				
Address:	4501 Boardwalk				
City, State, Zip:	Wildwood		NJ	08260	
Phone:	609.846.2658 Fax: 609.846.2631				

Preparer's Name:	John Siciliano			
Preparer's Address:	4501 Boardwalk			
City, State, Zip:	Wildwood		NJ	08260
Phone:	609.846.2652	609.84	6.2631	

Chief Executive Office	cer:	John Siciliano		
Phone:	609	.846.2652	Fax:	609.846.2631
E-mail:	jsici	liano@wildwoodsn	j.com	

Chief Financial Officer: John Siciliano				
Phone:	609	.846.2652	Fax:	609.846.2631
E-mail:	jsici	liano@wildwoodsnj.c	oin	

Name of Auditor:	Leon Costello					
Name of Firm:	Ford Scott & Associates, LLC.					
Address:	1535 Haven Avenue P.O. Box 538					
City, State, Zip:	Ocean City	Ocean City NJ 08226				
Phone:	609.399.6333 Fax: 609.399.3710					
E-mail:	lcostello@ford-scott.co	<u>om</u>				

AUTHORITY INFORMATIONAL QUESTIONNAIRE

Greater Wildwoods Tourism Improvement & Development Authority

Fiscal Year: FROM January 1, 2017 TO December 31, 2017

Answer all questions below completely and attach additional information as required.

1)	Provide the number of individuals employed in calendar year 2015 as reported on the Authority's Form W-3, Transmittal of Wage and Tax Statements:
2)	<u> </u>
2)	Provide the amount of total salaries and wages for calendar year 2015 as reported on
۵,	the Authority's Form W-3, Transmittal of Wage and Tax Statements: \$122,141
3)	Provide the number of regular voting members of the governing body: 9
4)	Provide the number of alternate voting members of the governing body:0
5)	Did any person listed on Page N-4 have a family or business relationship with any
	other person listed on Page N-4 during the current fiscal year? No If "yes,"
	attach a description of the relationship including the names of the individuals
	involved and their positions at the Authority.
6)	Did all individuals that were required to file a Financial Disclosure Statement for the
	current fiscal year because of their relationship with the Authority file the form as
	required? (checked to see if individuals actually filed at
	http://fds.state.nj.us/njdca_prod/fdssearch.aspx before answering)
	N/A If "no," provide a list of those individuals who failed to file a
	Financial Disclosure Statement and an explanation as to the reason for their failure
	to file.
7)	Does the Authority have any amounts receivable from current or former
	commissioners, officers, key employees or highest compensated employees?
	No If "yes," attach a list of those individuals, their position, the amount
	receivable, and a description of the amount due to the Authority.
8)	Was the Authority a party to a business transaction with one of the following parties:
	a. A current or former commissioner, officer, key employee, or highest compensated
	employee? No
	b. A family member of a current or former commissioner, officer, key employee, or highest
	compensated employee?No
	c. An entity of which a current or former commissioner, officer, key employee, or highest compensated employee (or family member thereof) was an officer or direct or indirect owner?No
	If the answer to any of the above is "yes," attach a description of the transaction
	including the name of the commissioner, officer, key employee, or highest
	compensated employee (or family member thereof) of the Authority; the name of the
	entity and relationship to the individual or family member; the amount paid; and
	whether the transaction was subject to a competitive bid process.

9)	Did the Authority during the most recent fiscal year pay premiums, directly or indirectly, on a personal benefit contract? A personal benefit contract is generally any life insurance, annuity, or endowment contract that benefits, directly or indirectly, the transferor, a member of the transferor's family, or any other person designated by the transferor. No If "yes," attach a description of the arrangement, the premiums paid, and indicate the beneficiary of the contract.
10)	Explain the Authority's process for determining compensation for all persons listed on Page N-4. Include whether the Authority's process includes any of the following: 1) review and approval by the commissioners or a committee thereof; 2) study or survey of compensation data for comparable positions in similarly sized entities; 3) annual or periodic performance evaluation; 4) independent compensation consultant; and/or 5) written employment contract. Attach narrative of your Authorities procedures for all employees>
	Compensation for the Executive Director on Page N-4 is determined through a review process conducted by the finance and appropriations committee, made up of four commissioners. They do a performance evaluation based on the goals set out by the Authority at the beginning of each fiscal year. They also periodically refer to the survey of compensation data for comparable positions in similarly sized entities.
11)	Did the Authority pay for meals or catering during the current fiscal year? No If "yes," attach a detailed list of all meals and/or catering invoices for the current fiscal year and provide an explanation for each expenditure listed.
12)	Did the Authority pay for travel expenses for any employee or individual listed on Page N-4? No If "yes," attach a detailed list of all travel expenses for the current fiscal year and provide an explanation for each expenditure listed.
13)	Did the Authority provide any of the following to or for a person listed on Page N-4 or any other employee of the Authority: a. First class or charter travel No b. Travel for companions No c. Tax indemnification and gross-up payments No d. Discretionary spending account No e. Housing allowance or residence for personal use No f. Payments for business use of personal residence No g. Vehicle/auto allowance or vehicle for personal use No h. Health or social club dues or initiation fees No i. Personal services (i.e.: maid, chauffeur, chef) No If the answer to any of the above is "yes," attach a description of the transaction including the name and position of the individual and the amount expended.
14)	Did the Authority follow a written policy regarding payment or reimbursement for expenses incurred by employees and/or commissioners during the course of Authority business and does that policy require substantiation of expenses through receipts or invoices prior to reimbursement? Yes If "no," attach an explanation of the Authority's process for reimbursing employees and commissioners for expenses. (if your authority does not allow for reimbursements indicate that in answer)

employees for severance or termination? No If "ves." attach explanation including amount paid. 16) Did the Authority make any payments to current or former commissioners or employees that were contingent upon the performance of the Authority or that were considered discretionary bonuses? No If "yes," attach explanation including amount paid. 17) Did the Authority comply with its Continuing Disclosure Agreements for all debt issuances outstanding by submitting its audited annual financial statements, annual operating data, and notice of material events to the Municipal Securities Rulemaking Board's Electronic Municipal Marketplace Access (EMMA) as required? If "no," attach a description of the Authority's plan to ensure compliance with its Continuing Disclosure Agreements in the future. 18) Did the Authority receive any notices from the Department of Environmental Protection or any other entity regarding maintenance or repairs required to the Authority's systems to bring them into compliance with current regulations and standards that it has not yet taken action to remediate? No If "yes," attach explanation as to why the Authority has not yet undertaken the required maintenance or repairs and describe the Authority's plan to address the conditions identified. 19) Did the Authority receive any notices of fines or assessments from the Department of Environmental Protection or any other entity due to noncompliance with current regulations (i.e.: sewer overflow, etc.)? No If "yes," attach a description of the event or condition that resulted in the fine or assessment and indicate the amount of the fine or assessment.

15) Did the Authority make any payments to current or former commissioners or

AUTHORITY SCHEDULE OF COMMISSIONERS, OFFICERS, KEY EMPLOYEES, HIGHEST COMPENSATED EMPLOYEES AND INDEPENDENT CONTRACTORS

Greater Wildwoods Tourism Improvement & Development Authority

Fiscal Year: FROM January 1, 2017 TO December 31, 2017

Complete the attached table for all persons required to be listed per #1-4 below.

 List all of the Authority's current commissioners and officers and amount of compensation from the Authority and any other public entities as defined below. Enter zero if no compensation was paid.

Commissioners and Officers	Compensation	Title
Tom Byrne	\$0	Chairperson
Robert DelMonte	\$0	Vice - Chairperson
Paul Reidenbach	\$0	Board Member
Robert Patterson	\$0	Board Member
Mary Nell Murphy	\$0	Board Member
George Greenland	\$0	Board Member
Jack Morey	\$0	Board Member
Joseph Montello	\$0	Board Member
James Barnabei	\$0	Board Member
John Siciliano	\$21,845	Executive Director

List all of the Authority's key employees and highest compensated employees other than a
commissioner or officer as defined below and amount of compensation from the Authority
and any other public entities.

NOT APPLICABLE

3) List all of the Authority's <u>former</u> officers, key employees and highest compensated employees who received more than \$100,000 in reportable compensation from the Authority and any other public entities during the most recent fiscal year completed.

NOT APPLICABLE

4) List all of the Authority's <u>former</u> commissioners who received more than \$10,000 in reportable compensation from the Authority and any other public entities during the most recent fiscal year completed.

NOT APPLICABLE

AUTHORITY SCHEDULE OF COMMISSIONERS, OFFICERS, KEY EMPLOYEES, HIGHEST COMPENSATED EMPLOYEES AND INDEPENDENT CONTRACTORS (CONTINUED)

Greater Wildwoods Tourism Improvement & <u>Development Authority</u>

Fiscal Year: FROM January 1, 2017 TO December 31, 2017

- Commissioner: A member of the governing body of the authority with voting rights. Include alternates for purposes of this schedule.
- Officer: A person elected or appointed to manage the authority's daily operations at any time during the year, such as the chairperson, vice-chairperson, secretary, or treasurer. For the purposes of this schedule, treat the authority's top management official and top financial official as officers. A member of the governing body may be both a commissioner and an officer for the purposes of this schedule.
- **Key employee:** An employee or independent contractor of the authority (other than a commissioner or officer) who meets both of the following criteria:
 - a) The individual received reportable compensation from the authority and all related entities in excess of \$150,000 for the most recent fiscal year completed; and
 - b) The individual has responsibilities or influence over the authority as a whole or has power to control or determine 10% or more of the authority's capital expenditures or operating budget.
- Highest compensated employee: One of the five highest compensated employees or independent contractors of the authority other than current commissioners, officers, or key employees whose aggregate reportable compensation from the authority and related entities is greater than \$100,000 for the most recent fiscal year completed.
- Compensation: All forms of cash and non-cash payments or benefits provided in exchange for services, including salaries and wages, bonuses, severance payments, deferred payments, retirement benefits, fringe benefits, and other financial arrangements or transactions such as personal vehicles, meals, housing, personal and family education benefits, belowmarket loans, payment of personal or family travel, entertainment, and personal use of the Authority's property. Compensation includes payments and other benefits provided to both employees and independent contractors in exchange for services
- Reportable compensation: The aggregate compensation that is reported (or is required to be reported) on Form W-2, box 1 or 5, whichever amount is greater, and/or Form 1099-MISC, box 7, for the most recent calendar year ended 60 days before the start of the proposed budget year. For example, for fiscal years ending December 31, 2015, the calendar year 2013 W-2 and 1099 should be used (60 days prior to start of budget year is November 1, 2014, with 2013 being the most recent calendar year ended), and for fiscal years ending June 30, 2017, the calendar year 2014 W-2 and 1099 should be used (60 days prior to start of budget year is May 1, 2015, with 2014 being the most recent calendar year ended).
- Other Public Entity: Any municipality, county, local authority, fire district, or other government unit, regardless of whether it is related in any way to the Authority either by function or by physical location.

Greater Wildwoods Tourism Improvement & Dev. Authority to December 31, 2017 For the Period January 1, 2017

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1							Total	Compensation	All Public Entities	21,845													
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		amount	Jer.	compensation from	Other Public Entities	enefits,	pension, payment in	ealth	, etc.)	'	Ū	Ī	Ī	J	Ū	Ī	_	Ŭ	Ŭ				
		Estimated amount	of other	mpensal	her Pubi	(health benefits,	nsion, pa	lieu of health	benefits, etc.)														
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	1				Reportable	Compensation	from Other	Public Entities	(W-2/ 1099)														
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			Names of Other	Public Entities where	Individual is an	Employee or	Member of the	g Body	See note below														
			Name	Public En	Indívi	Emp	Memi	sovernin	See no	None	None	None	None	None	None	None	None	None	None				
		-							ority	21,845	0	0	0	D	0	0	0	0	0	0	0	0	0
							Total	Compensation	from Authority	2													
			0	ther	ijon	a)	>			\$ -	0	0	0	0	0	0	0	0	0				
			Estimated	amount of other	compensation	from the	Authority	(health benefits,	pension, etc.)														
									$\overline{}$	\$ -													
Reportable Compensation from Authority (W-2/ 1099)			Other (auto	allowance,	expense	account,	payment in	lieu of health	benefits, etc.)		읟	je.	Je	Je	e e	9	Je	e E	je e				
mpensation (W-2/ 1099)			J	,,			u		1	\$	None	None	None	None	None	None	None	None	None				
ortable Comp Authority (W									Bonus	\$	None	None	None	None	None	None	None	None	None				
Repor							Base	Salary/	Stipend	\$ 21,845	None	None	None	None	None	None	None	None	None				
							F	orm	ier		Z.	Z	z	2	z	z	z	z	Z				
Position	ı		нι	gne			Em;	nsat ploy	ee	×													
Pos					k	(ey		ploy Offic		×													
					_	om	mis	sslor	ier		×	×	×	×	×	×	×	×	×				
						Average Hours	per Week	Dedicated to	Position	40	-,	,	.,	•	-,		•		• •				
						∢		_		tor		6											
								i	Œ	Executive Director	rson	Vice - Chairperson	Board Member	Board Member	Board Member	Board Member	Board Member	Board Member	Board Member				
										Executi	Chairperson	Vice - C	Board A	Board A	Board A	Board A	Board N	Board	Board A				
												_				۸	ס						
									Name	ano	ē)	#Monte	rnabei	enbach	tterson	(Murph	reenlan.	έγ	ontello				
										John Siciliano	2 Tom Byrne	3 Robert DelMonte	4 James Barnabei	5 Paul Reidenbach	6 Robert Patterson	7 Mary Nell Murphy	8 George Greenland	9 Jack Morey	10 Joseph Montello				
										Ţ	7 ⊥	8	4	ιν	9	2	80	e o	10 Jc	11	17	ET.	14

(1) Insert "None" in this column for each individual that does not hold a position with another Public Entity

21,845

\$ 21,845 \$

7 Mary Neil Murphy 8 George Greenland 9 Jack Morey 10 Joseph Montello 11 12 13

0000000000000

Schedule of Health Benefits - Detailed Cost Analysis

Greater Wildwoods Tourism Improvement and Development Authority
For the Period January 1, 2017 to

December 31, 2017

Artive Employees - Health Benefits - Annual Cost	# of Covered Members (Medical & Rx) Proposed Budget	Annual Cost Estimate per Employee Proposed Budget	Total Cost Estimate Proposed Budget	# of Covered Members (Medical & Rx) Current Year	Annual Cost per Employee Current Year	Total Prior \$ Increase year Year Cost (Decrease)	\$ Increase (Decrease)	% Increase (Decrease)
Single Coverage Parent & Child	1	\$ 11,407	\$ 11,407	Ŧ	\$ 11,418	\$ 11,418	\$ (11)	-0.1% #DIV/0!
Employee & Spouse (or Partner)			1 1	. "		l I	1 1	i0/\lambda i0/\lambda i0/\lambda
Employee Cost Sharing Contribution (enter as negative -)			(1,597)			(1,598)	н <u>;</u>	-0.1%
Subtotal	1		9,810			9,820	(10)	0.1%
Commissioners - Health Benefits - Annual Cost. Single Coverage			٠					#DIV/01
Parent & Child			•			1	1	#DIV/0!
Employee & Spouse (or Partner)			1			•	•	#DIV/0i
Family			ı	-		,	,	#DIV/0i
Employee Cost Sharing Contribution (enter as negative -)				R			,	i0/\lo
Subtotal	0			0		1	'	#DIV/0[
Retirees - Health Benefits - Annual Cost								
Single Coverage			1			1	1	#DIV/0i
Parent & Child			1			•	•	#DIV/0i
Employee & Spouse (or Partner)			ı		•	I	I	#DIV/0!
Family			1			-	(#DIV/0i
Employee Cost Sharing Contribution (enter as negative -) Subtotal	0		1	0		١	1 1	#DIV/0!
		-						
GRAND TOTAL	1	II	\$ 9,810	1		\$ 9,820	\$ (10)	-0.1%
Is medical coverage provided by the SHBP (Yes or No)? (Place Answer in Box) Is prescription drug coverage provided by the SHBP (Yes or No)? (Place Answer	Answer in Box) (Place Answer in Box)		Yes \	Yes or No Yes or No				

Note: Remember to Enter an amount in rows for Employee Cost Sharing

Schedule of Accumulated Liability for Compensated Absences

December 31, 2017 Greater Wildwoods Tourism Improvement and Development Authority January 1, 2017 For the Period

Gr CC Individuals Eligible for Benefit bo		•		(check applicable items)	Legal Basis for Benefit check applicable items)
	Gross Days of Accumulated Compensated Absences at beginning of Current Year	Dollar Value of Accrued Compensated Absence Liability	Approved Labor Agreement	Resolution Individual Employment	fnemeergA
The state of the s					
				*	
			.,		
Total liability for accumulated compensated absences at beginning of current year	at beginning of current year	- \$			

The total Amount Should agree to most recently issued audit report for the Authority

Schedule of Shared Service Agreements

Greater Wildwoods Tourism Improvement and Development Authority

For the Period

January 1, 2017

Enter the shared service agreements that the Authority currently engages in and identify the amount that is received/paid for those services.

December 31, 2017

Amount to be	received by/ Paid from	Authority							
Amo									
	-	End Date							
a a	Agreement Effective	Date							
	Comments (Enter more specifics if	needed)							
		Type of Shared Service Provided							
		Name of Entity Receiving Service							
		Name of Entity Providing Service							

If No Shared Services X this Box

2017 AUTHORITY BUDGET

Financial Schedules Section

Greater Wildwoods Tourism Improvement and Development Authority
For the Period January 1, 2017 to December 31, 2017

		ų.	FY 2017 Proposed Budget	oposed B	udget	;		FY 2016 Adopted Budget	\$ Increase (Decrease) Proposed vs. Adopted		% Increase (Decrease) Proposed vs. Adopted
	General Fund	TDF Fund	N/A	N/A	N/A	N/A	Total All Operations	Total All Operations	All Open	ations All	All Operations All Operations
REVENUES					٠						
Total Operating Revenues	\$ 2,147,050	\$ 1,217,135	\$ -	₹ }	\$	ı	\$ 3,364,185	\$ 3,428,950	₩	(64,765)	-1.9%
Total Non-Operating Revenues	17,000		1	•		1	17,000	17,000		1	%0.0
Total Anticipated Revenues	2,164,050	1,217,135		,	,	1	3,381,185	3,445,950		(64,765)	-1.9%
APPROPRIATIONS											
Total Administration	1,066,790	1,214,857	ı	•	•	•	2,281,647	2,275,600		6,047	0.3%
Total Cost of Providing Services	1,017,445	(1	•	r	Ī	1,017,445	1,046,168		(28,723)	-2.7%
Total Principal Payments on Debt Service in Lieu of Depreciation	29,240		,	1	•	'	29,240	27,951		1,289	4.6%
Total Operating Appropriations	2,113,475	1,214,857	ı	1	•	1	3,328,332	3,349,719		(21,387)	~9.0-
Total Interest Payments on Debt Total Other Non-Operating Appropriations	15,737		1 1	, ,			15,737	17,026		(1,289)	-7.6% #DIV/0!
Total Non-Operating Appropriations	15,737	1 1	1 1	• •		1 4	15,/3/	17,026		(1,289) -	#DIV/0]
Total Appropriations and Accumulated Deficit	2,129,212	1,214,857	,	'	,	1	3,344,069	3,366,745		(22,676)	-0.7%
Less: Total Unrestricted Net Position Utilized	L		1	1	ı		,			1	#DIV/0!
Net Total Appropriations	2,129,212	1,214,857	,			'	3,344,069	3,366,745		(22,676)	-0.7%
ANTICIPATED SURPLUS (DEFICIT)	\$ 34,838	\$ 2,278	\$ - \$	\$,	\$ -	•	\$ 37,116	\$ 79,205	ν	(42,089)	-53.1%

Revenue Schedule

Greater Wildwoods Tourism Improvement and Development Authority

For the Period

January 1, 2017

to December 31, 2017

\$ Increase

% Increase

		FY 2	2017 P	roposed	Bu d get			FY 2016 Adopted Budget	(Decrease) Proposed vs. Adopted	(Decrease) Proposed vs. Adopted
		The F		D. (0	A1.5A		Total All	Total All		
OPERATING REVENUES	General Fund	TDF Fund	N/A	N/A	N/A	N/A	Operations	Operations	All Operation	All Operations
Service Charges										
Residential							¬s -	\$ -	\$ -	4DIV/01
Business/Commercial							" [-		#DIV/0!
Industrial							1	•	•	#DIV/0! #DIV/0I
Intergovernmental								-	•	•
Other							1	•	•	#DIV/0I #DIV/0I
Total Service Charges		•								- '
Connection Fees								***************************************		#DIV/0:
Residential							٦.			#DIV/OI
Business/Commercial										#DIV/01
Industrial							_			#DIV/0!
Intergovernmental							_			#DIV/0!
Other							_			#DIV/0!
Total Connection Fees	-			-	_				••••••	
Parking Fees								-		,
Meters						***********	٦ .	-		#DIV/0!
Permits							_	_		#DIV/0!
Fines/Penalties							_	_		#DIV/0!
Other							-	-		#DIV/01
Total Parking Fees	-	-						-		
Other Operating Revenues (List)					AF					
2% Tourism Tax	415350						415,350	424,805	(9,455	-2.2%
1.85 % Hospitality Tax	1731700						1,731,700	1,789,145	(57,445	•
Municipal Flat Tax		1217135					1,217,135	1,215,000	2,135	0.2%
Type in (Grant, Other Rev)							-	u.		#DIV/0!
Type in (Grant, Other Rev)							-	-		#DIV/0!
Type in (Grant, Other Rev)							-	=		#DIV/0!
Type in (Grant, Other Rev)	1						-	=		#DIV/01
Type in (Grant, Other Rev)	1						-	<u>-</u>	-	#DIV/01
Type in (Grant, Other Rev)							-	<u>-</u>		#DIV/01
Type in (Grant, Other Rev)							-	-		#DIV/0!
Type in (Grant, Other Rev)							<u> </u>			#DIV/01
Total Other Revenue	2,147,050	1,217,135			-		- 3,364,185	3,428,950	(64,769	<u>-1.9%</u>
Total Operating Revenues	2,147,050	1,217,135			-		- 3,364,185	3,428,950	(64,769	<u>)</u> -1.9%
NON-OPERATING REVENUES										
Other Non-Operating Revenues (List)							_			
Miscellaneous	12,000						12,000	12,000		0,0%
Type in							-	Ē		#DIV/01
Type in								-	•	#DIV/0I
Type in							-	•	•	#DIV/01
Type in	İ						-	•		· #DIV/0!
Type in								-		#DIV/01
Total Other Non-Operating Revenue	12,000		-		-		- 1,2,000	12,000		0.0%
Interest on Investments & Deposits (List)							-			
Interest Earned	5,000						5,000	5,000		0.0%
Penalties	1						1 -	-		+DIV/01
Other	L		· · · · · · · · · · · · · · · · · · ·			······································				#DIV/01
Total Interest	5,000				-		- 5,000	5,000		0.0%
Total Non-Operating Revenues	17,000	A 4 247 405 4			-	<u>~</u>	- 17,000	17,000	A /24 75	
TOTAL ANTICIPATED REVENUES	\$ 2,164,050	\$ 1,217,135 \$		- \$ - \$	-	>	\$ 3,381,185	\$ 3,445,950	\$ (64,765	<u>·1.9%</u>

Prior Year Adopted Revenue Schedule

Greater Wildwoods Tourism Improvement and Development Authority

			FY 2016 A	dopted Bu	dget		
							Total All
ODEDATING DEVENUES	General Fund	TDF Fund	N/A	N/A	N/A	N/A	Operations
OPERATING REVENUES							
Service Charges	·						٦٨
Residential							\$ -
Business/Commercial							-
Industrial							-
Intergovernmental							-
Other Total Service Charges		-					
Connection Fees	-	-		-			
Residential							7
Business/Commercial							-
Industrial							-
Intergovernmental							-
Other							-
Total Connection Fees							
Parking Fees			-				
Meters							٦
Permits							-
Fines/Penalties							_
Other							1
Total Parking Fees	ļ						
Other Operating Revenues (List)	<u> </u>				-		
2% Tourism Tax	424805			· · · · · · · · · · · · · · · · · · ·			7 424 805
1.85 % Hospitality Tax	1789145						424,805 1,789,145
Municipal Flat Tax	1763143	1,215,000					1,215,000
Type in (Grant, Other Rev)		1,213,000					1,213,000
Type in (Grant, Other Rev)							_
Type in (Grant, Other Rev)							1
Type in (Grant, Other Rev)							-
Type in (Grant, Other Rev)							
Type in (Grant, Other Rev)							_
Type in (Grant, Other Rev)							
Type in (Grant, Other Rev)							
Total Other Revenue	2,213,950	1,215,000		·			3,428,950
Total Operating Revenues	2,213,950	1,215,000					3,428,950
NON-OPERATING REVENUES		1,213,003					3,420,330
Other Non-Operating Revenues (List)							
Miscellaneous	12,000						12,000
Type in	1,						
Type in							1
Type in							
Type in		•					_
Type in							
Other Non-Operating Revenues	12,000	_	-	-		-	12,000
Interest on Investments & Deposits							12,000
Interest Earned	5,000		·	_			5,000
Penalties	,,,,,,						3,000
Other							
Total Interest	5,000	_					5,000
Total Non-Operating Revenues	17,000	-			-	-	17,000
TOTAL ANTICIPATED REVENUES		\$ 1,215,000	\$ -	\$ -	\$ -	\$ -	\$ 3,445,950

Appropriations Schedule

Greater Wildwoods Tourism Improvement and Development Authority

For the Period

January 1, 2017

to

December 31, 2017

\$ Increase

% increase

Common			F	Y 2017 Pr	oposed B	udaet			FY 2016 Adopted Budget	(Decrease) Proposed vs. Adopted	(Decrease) Proposed vs. Adopted
DEPAID NA PRIPOPORTATIONS Administration - resonant Salary & Nages \$ 46,295 \$ 47,470 \$ 33,765 \$ 25,682 25,200 482 Total Administration - Personant \$ 5,295 20,387 \$ 25,682 25,200 482 Total Administration - Personant \$ 5,295 20,387 \$ 25,682 25,200 482 Total Administration - Personant \$ 5,295 20,387 \$ 25,682 25,200 422 Total Administration - Personant \$ 50,000 \$ 850,000 \$ 20,000 \$					орозси В	augu.		Total All		Adopted	Adopted
Administration - Personnel Salary & Wages \$ 46,235 \$ 47,470 \$ 25,682 \$ 25,200 \$ 482 \$ 100 \$ 3,765 \$ 90,000 \$ \$ 3,765 \$ 91,000 \$ \$ 3,765 \$ 91,000 \$ \$ 3,765 \$ 91,000 \$ \$ 3,765 \$ 91,000 \$ \$ 3,765 \$ 91,000 \$ \$ 3,765 \$ 91,000 \$ \$ 3,765 \$ 91,000 \$ \$ 3,765 \$ 91,000 \$ \$ 3,765 \$ 91,000 \$ \$ 3,765 \$ 91,000 \$ \$ 3,765 \$ 91,000 \$ \$ 3,765 \$ \$ 3,765 \$ \$ 3,765 \$ \$ 3,765 \$ \$ 3,765 \$ \$ \$ 3,765 \$ \$ 3,		General Fund	TDF Fund	N/A	N/A	N/A	N/A	Operations	Operations	All Operations	All Operation
Salary & Wages \$ 46,29\$ \$ 47,470 \$ 93,765 \$ 90,000 \$ 3,765 Tringe Benefits 5,293 20,387 25,682 25,200 482 Total Administration - Personnel 51,590 67,957 119,447 115,200 4,247 Administration - Other (List)											
Fringe Benefits	Administration - Personnel							_			
Total Administration - Personnel Administration - Personnel Administration - Personnel Source - Personnel So	Salary & Wages	\$ 46,295	\$ 47,470					\$ 93,765	\$ 90,000	\$ 3,765	4.29
Administration - Other (List) Security	<u> </u>							25,682	25,200	482	1.99
Destination Advertishing R50,000 200,000		51,590	67,857		-	-		119,447	115,200	4,247	3.79
Direct Marketing 130,000	Administration - Other (List)										_
Event Support	-	850,000	-					850,000	850,000	-	0.09
TDF Collection Fees		130,000	72,000					202,000	202,000	•	0.09
Miscellaneous Administration	Event Support	1 -	985,000					985,000	985,000		0.09
Total Administration - Other	TDF Collection Fees	_	90,000					90,000	90,000	-	0.09
Total Administration	Miscellaneous Administration*	35,200						35,200	33,400	1,800	5,49
Salary & Wages	Total Administration - Other	1,015,200	1,147,000	-	-	-		2,162,200	2,160,400	1,800	0,19
Salary & Wages	Total Administration	1,066,790	1,214,857	-	-	-		2,281,647	2,275,600		0.39
Salary & Wages Fringe Benefits	Cost of Providing Services - Personnel										•
Fringe Benefits Total COPS - Personnel Cost of Providing Services - Other (List) City of Wildwood - Parking Lots 233,190 . 233,190 . 33,000 . 35								7 -	_	_	#DIV/01
Total COPS - Personnel								_	_	_	#DIV/01
Clay of Wildwood - Parking Lots 233,190	=			-		-					#DIV/01
City of Wildwood - Parking Lots 233,190											- #514701
Municipal Split of 1.85% Tax		233 190			*	-		222 100	222 100		0.09
Professional Consultants 35,000 3		1	_					1	•	(20 722)	-3.79
Type in Description	1 ' '		_						•	(20,723)	-3.77
Miscellaneous COPS*		33,000						33,000	33,000	-	
Total COPS - Other 1,017,445 1,017,445 1,046,168 (28,723) Total Cost of Providing Services 1,017,445 1,017,445 1,046,168 (28,723) Total Operating Appropriations 29,240 29,240 27,951 1,289 Total Operating Appropriations 2,113,475 1,214,857 3,328,332 3,349,719 (21,387) NON-OPERATING APPROPRIATIONS Total Interest Payments on Debt 15,737 15,737 17,026 (1,289) Deperations & Maintenance Reserve		1						_	-	-	#DIV/01
Total Cost of Providing Services 1,017,445 -		1 017 445						1.017.445	5 04C 1CC	/20 7221	#DIV/01
Total Operating Appropriations 29,240 - 29,240 27,951 1,289											•
Total Operating Appropriations 29,240 - - 29,240 27,951 1,289					-		······································	1,017,445	1,046,168	[28,723]	2.79
Total Operating Appropriations 2,113,475 1,214,857 3,328,332 3,349,719 (21,387) NON-OPERATING APPROPRIATIONS Total Interest Payments on Debt 15,737 15,737 17,026 (1,289) Operations & Maintenance Reserve 15,737 17,026 (1,289) Operations & Maintenance Reserve 15,737 17,026 (1,289) Other Reserves 15,737 17,026 (1,289) Other Reserves 15,737 17,026 (1,289) OTAL Appropriations 15,737 15,737 17,026 (1,289) OCAL APPROPRIATIONS 2,129,212 1,214,857 3,344,069 3,366,745 (22,676) OCAL APPROPRIATIONS & ACCUMULATED DEFICIT 3,344,069 3,366,745 (22,676) OTAL APPROPRIATIONS & ACCUMULATED DEFICIT								20.240	57.054		
NON-OPERATING APPROPRIATIONS Total Interest Payments on Debt 15,737 15,737 17,026 (1,289) Department Reserve	•		4 24 4 857					<u>-</u>			4.69
15,737 17,026 1,289 1,24,857 1,24,		Z,113,475	1,214,857		-			3,328,332	3,349,719	(21,387)	-0.69
Comparison of Maintenance Reserve											
Renewal & Replacement Reserve	•	15,737	<u> </u>	-	-	-		15,737	17,026	(1,289)	-7.69
Municipality/County Appropriation	•							-	•	-	#DIV/0I
Other Reserves Total Non-Operating Appropriations 15,737 15,737 17,026 (1,289) TOTAL APPROPRIATIONS 2,129,212 1,214,857 3,344,069 3,366,745 (22,676) ACCUMULATED DEFICIT TOTAL APPROPRIATIONS & ACCUMULATED DEFICIT 2,129,212 1,214,857 3,344,069 3,366,745 (22,676) UNRESTRICTED NET POSITION UTILIZED Municipality/County Appropriation Other	·							-	-	-	#DIV/01
Total Non-Operating Appropriations 15,737 15,737 17,026 (1,289) TOTAL APPROPRIATIONS 2,129,212 1,214,857 3,344,069 3,366,745 (22,676) ACCUMULATED DEFICIT TOTAL APPROPRIATIONS & ACCUMULATED DEFICIT 2,129,212 1,214,857 3,344,069 3,366,745 (22,676) UNRESTRICTED NET POSITION UTILIZED Municipality/County Appropriation Other		1						-	-	-	#DIV/01
TOTAL APPROPRIATIONS 2,129,212 1,214,857 3,344,069 3,366,745 (22,676) ACCUMULATED DEFICIT 3,344,069 3,366,745 (22,676) TOTAL APPROPRIATIONS & ACCUMULATED DEFICIT 2,129,212 1,214,857 3,344,069 3,366,745 (22,676) UNRESTRICTED NET POSITION UTILIZED Municipality/County Appropriation Other	Other Reserves							-			#DIV/0!
ACCUMULATED DEFICIT TOTAL APPROPRIATIONS & ACCUMULATED DEFICIT UNRESTRICTED NET POSITION UTILIZED Municipality/County Appropriation Other	Total Non-Operating Appropriations	15,737	-	_	-			15,737	17,026	(1,289)	-7.69
TOTAL APPROPRIATIONS & ACCUMULATED DEFICIT 2,129,212 1,214,857 3,344,069 3,366,745 (22,676) UNRESTRICTED NET POSITION UTILIZED Municipality/County Appropriation	TOTAL APPROPRIATIONS	2,129,212	1,214,857	-	-	-		3,344,069	3,366,745	(22,676)	-0.79
DEFICIT 2,129,212 1,214,857 3,344,069 3,366,745 (22,676) UNRESTRICTED NET POSITION UTILIZED Municipality/County Appropriation	ACCUMULATED DEFICIT							· .		-	#DIV/01
UNRESTRICTED NET POSITION UTILIZED Municipality/County Appropriation	TOTAL APPROPRIATIONS & ACCUMULATED										-
UNRESTRICTED NET POSITION UTILIZED Municipality/County Appropriation	DEFICIT	2,129,212	1,214,857	-	-	-		- 3,344,069	3,366,745	(22,676)	-0.79
Municipality/County Appropriation	UNRESTRICTED NET POSITION UTILIZED							··		,,0,01	-
Other			_	~	_				-		#DIV/01
								٦.	_	_	#DIV/01
	Total Unrestricted Net Position Utilized		-								- #DIV/01
TOTAL NET APPROPRIATIONS \$ 2,129,212 \$ 1,214,857 \$ - \$ - \$ - \$ - \$ 3,344,069 \$ 3,366,745 \$ (22,676)		\$ 2129 212	\$ 1 214 857 \$						\$ 3366745	\$ (27.676)	-

the line item must be itemized above.

5% of Total Operating Appropriations \$ 105,673.75 \$ 60,742.85 \$ - \$ - \$ - \$ 166,416.60

Prior Year Adopted Appropriations Schedule

Greater Wildwoods Tourism Improvement and Development Authority

OPERATING APPROPRIATIONS Administration - Personnel Salary & Wages Fringe Benefits Total Administration - Personnel Administration - Other (List) Destination Advertising Direct Marketing Event Support	5,200 47,200 850,000	\$ 48,000 20,000 68,000	N/A	N/A	N/A	N/A	Total All Operations
OPERATING APPROPRIATIONS Administration - Personnel Salary & Wages Fringe Benefits Total Administration - Personnel Administration - Other (List) Destination Advertising Direct Marketing Event Support	\$ 42,000 5,200 47,200 850,000	\$ 48,000 20,000	N/A	N/A	N/A	N/A	Operations
Administration - Personnel Salary & Wages Fringe Benefits Total Administration - Personnel Administration - Other (List) Destination Advertising Direct Marketing Event Support	5,200 47,200 850,000	20,000					
Salary & Wages Fringe Benefits Total Administration - Personnel Administration - Other (List) Destination Advertising Direct Marketing Event Support	5,200 47,200 850,000	20,000					
Fringe Benefits Total Administration - Personnel Administration - Other (List) Destination Advertising Direct Marketing Event Support	5,200 47,200 850,000	20,000					.
Total Administration - Personnel Administration - Other (List) Destination Advertising Direct Marketing Event Support	47,200 850,000						\$ 90,000
Administration - Other (List) Destination Advertising Direct Marketing Event Support	850,000	68,000					25,200
Destination Advertising Direct Marketing Event Support	-		•	-	_		115,200
Direct Marketing Event Support	-						_
Event Support	4	-					850,000
1 ''	130,000	72,000					202,000
	-	985,000					985,000
TDF Collection Fees	-	90,000					90,000
Miscellaneous Administration*	33,400	-					33,400
Total Administration - Other	1,013,400	1,147,000	-	-	-	-	2,160,400
Total Administration	1,060,600	1,215,000	_	_	-		2,275,600
Cost of Providing Services - Personnel							
Salary & Wages] -
Fringe Benefits							_
Total COPS - Personnel	-		-	-	_		
Cost of Providing Services - Other (List)		· · · · · · · · · · · · · · · · · · ·					
City of Wildwood - Parking Lots	233,190	-					233,190
Municipal Spilt of the 1.85% Tax	777,978						777,978
Professional Consultants	35,000	_					35,000
Type In Description	55,000						33,000
Miscellaneous COPS*							
Total COPS - Other	1,046,168		·····				1,046,168
Total Cost of Providing Services	1,046,168	-			-		1,046,168
Total Principal Payments on Debt Service in Lieu	2,0 .0,100		· · · · · · · · · · · · · · · · · · ·				1,0-0,100
of Depreciation	27,951	_	_	_	_	_	27,951
Total Operating Appropriations	2,134,719	1,215,000		-			3,349,719
NON-OPERATING APPROPRIATIONS	2,201,720	1,215,000					3,343,713
Total Interest Payments on Debt	17,026	_	_	_	_		17.026
Operations & Maintenance Reserve	17,020				<u>-</u>		17,026 7
Renewal & Replacement Reserve							_
Municipality/County Appropriation							-
Other Reserves							-
lee lee	17.026						47.005
Total Non-Operating Appropriations	17,026	4 245 000	-	-		-	17,026
TOTAL APPROPRIATIONS	2,151,745	1,215,000	-	-	-	-	3,366,745
ACCUMULATED DEFICIT							<u> </u>
TOTAL APPROPRIATIONS & ACCUMULATED							
DEFICIT	2,151,745	1,215,000		-		-	3,366,745
UNRESTRICTED NET POSITION UTILIZED							
Municipality/County Appropriation	_	_	-			-	_
Other							
Total Unrestricted Net Position Utilized	-	-	-	_	-	-	-
TOTAL NET APPROPRIATIONS	\$ 2,151,745	\$ 1,215,000	\$ -	\$ -	\$ -	\$ -	\$ 3,366,745

^{*} Miscellaneous line items may not exceed 5% of total operating appropriations shown below. If amount in miscellaneous is greater than the amount shown below, then the line item must be itemized above.

5% of Total Operating Appropriations \$ 106,735.95 \$ 60,750.00 \$ - \$ - \$ - \$ - \$ 167,485.95

Debt Service Schedule - Principal

is A solit and the second section is a second secon		Greater Wildw	ods Touris	Greater Wildwoods Tourism Improvement and Development Authority	nd Development	t Authority				
If Authority nas no debt A this box		:		Fisc	Fiscal Year Ending in	4				
	Adopted Budget Year 2016	Proposed Budget Year 2017		2018	2019	2020	2021	2022	Thereafter	Total Principal Outstanding
General Fund										
Crest Savings Bank Loan Type in Issue Name	\$ 27,951	\$ 29,240	ᠰ	30,537 \$	31,893 \$	33,273 \$	34,784 \$	37,940 \$	179,064	\$ 376,730
Type in Issue Name										1
Type in Issue Name										
Total Principal	27,951	29,240		30,537	31,893	33,273	34,784	37,940	179,064	376,730
TDF Fund										
Type in Issue Name										•
Type in Issue Name				,						1
Type in Issue Name										1
lype III Issue Ivaille							•			
iotal Principal	•	'		<u>'</u>	<u>'</u>					
Type in Issue Name										,
Type in Issue Name										•
Type in Issue Name										·
Type in Issue Name										,
Total Principal	•	,		1 -	1	-	-	,	1	1
N/A										
Type in Issue Name										•
Type in Issue Name										
Type in Issue Name										•
Type in Issue Name			i	ŀ						•
Total Principal		1		•	•		•	1	'	,
V/A Tyna in Issue Name										1
Type in Issue Name										1
Type in Issue Name										ı
Type in (ssue Name										,
Total Principal	1	1				-		-	-	'
N/A								·		
Type in Issue Name										•
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Type in Issue Name		,				,		1		1 1
TOTAL DOMICIPAL ALL OPERATIONS	\$ 27.051	20 240	v	30 537 \$	31 893 €	33 773 ¢	34 784 \$	37 940 ¢	179 064	376 730
IOIAL Philadrak art Orkhalla	±2000,17 ¢	0+3/67 ¢	"	1	i		Ш	Ш		

Indicate the Authority's most recent bond rating and the year of the rating by ratings service.

Noody's Fitch Standard & Poors

Bond Rating Year of Last Rating

Debt Service Schedule - Interest

Greater Wildwoods Tourism Improvement and Development Authority

If Authority has no debt X this box

Additionally ties to debt A time box						Fis	Fiscal Year Ending in	,				
	Adopted Budget Year 2016	udget 16	Prop Budge 20	Proposed Budget Year 2017	,,	2018	2019	2020	2021	2022	Thereafter	Total Interest Payments Outstanding
General Fund												
Crest Savings Bank Loan	\$	17,026	ΥS	15,737	↭	14,439 \$	13,084 \$	11,703 \$	10,192 \$	8,649 \$	17,928	\$ 91,732
Type in Issue Name												•
Type in Issue Name												1
Type in Issue Name		17.036		15 727		17.430	13.084	11 703	10.192	8 640	17 978	91 737
TOT COLD INTEREST PAYMENTS		070'/1		13,737		24,41	+00'61	14,703	70,01	Cto'o	076'11	201,136
IDF FUND												
Type in Issue Name												•
Type in Issue Name												•
Type in Issue Name												•
Type in Issue Name												•
Total interest Payments		,		1		1	1	1	1	1	1	•
N/A												
Type in Issue Name												ı
Type in Issue Name												•
Type in Issue Name												1
Tana in Local Margo												1
Parameter in Policy												
lotal Interest Payments		١		•			-	-	-	•	•	•
N/A												
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Total Interest Payments		۱ ا		•		ι		,	ι	1	1	ŀ
N/A					İ							
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Total Interest Payments		·		'		1		,	ı	1	1	1
N/A												
Type in Issue Name												1
Type in Issue Name												1
Type in Issue Name												•
Type in Issue Name												•
Total Interest Payments				•		ı	1	,	,	,	,	,
TOTAL INTEREST ALL OPERATIONS	\$	17,026	\$	\$ 15,737	ψ	14,439 \$	13,084 \$	11,703 \$	10,192 \$	\$,649 \$	17,928	\$ 91,732
						П	H	ш				

Net Position Reconciliation

Greater Wildwoods Tourism Improvement & Dev. Authority

For the Period

January 1, 2017

December 31, 2017 2

FY 2017 Proposed Budget

							Total All
	General Fund TDF Fund	TDF Fund	N/A	N/A	N/A	N/A	Operations
TOTAL NET POSITION BEGINNING OF CURRENT YEAR (1)	\$ 1,420,149 \$ 1,059,742	\$ 1,059,742					\$ 2,479,891
Less: Invested in Capital Assets, Net of Related Debt (1)	244,297						244,297
Less: Restricted for Debt Service Reserve (1)	•	ı	•				F
Less; Other Restricted Net Position (1)	1	ī					1
Total Unrestricted Net Position (1)	1,175,852	1,059,742	1	1	•		2,235,594
Less: Designated for Non-Operating Improvements & Repairs	I	I					ı
Less: Designated for Rate Stabilization	1	1					1
Less: Other Designated by Resolution		ī					ı
Plus: Accrued Unfunded Pension Liability (1)	1	•					!
Plus: Accrued Unfunded Other Post-Employment Benefit Liability (1)		I		-			t
Plus: Estimated Income (Loss) on Current Year Operations (2)	104,131	22,322					126,453
Plus: Other Adjustments (attach schedule)		•					1

UNRESTRICTED NET POSITION AVAILABLE FOR USE IN PROPOSED BUDGET

2,362,047

1,082,064

1,279,983

2,362,047

\$ 1,082,064

166,417

Unrestricted Net Position Utilized to Balance Proposed Budget Unrestricted Net Position Utilized in Proposed Capital Budget Appropriation to Municipality/County (3)

Total Unrestricted Net Position Utilized in Proposed Budget

\$ 1,279,983 PROJECTED UNRESTRICTED UNDESIGNATED NET POSITION AT END OF YEAR 3

financial statements.
must agree to audited j
or this line item mu.
Il operations fe
ital of a

(2) Include budgeted and unbudgeted use of unrestricted net position in the current year's operations. (1) Total of

(3) Amount may not exceed 5% of total operating appropriations. See calculation below.

60,743 \$ 105,674 Maximum Aliowable Appropriation to Municipality/County

(4) If Authority is projecting a deficit for any operation at the end of the budget period, the Authority must attach including the timeline for elimination of the deficit, if not already detailed in the budget narrative section.

2017

Greater Wildwoods Tourism Improvement & Development Authority

AUTHORITY CAPITAL BUDGET/ PROGRAM

2017 CERTIFICATION OF AUTHORITY CAPITAL BUDGET/PROGRAM

Greater Wildwoods Tourism Improvement & Development Authority

FISCAL YEAR: FROM January 1, 2017 TO December 31, 2017

It is hereby certified that the Authority Capital Budget/Program annexed hereto is a true copy of the Capital Budget/Program approved, pursuant to N.J.A.C. 5:31-2.2, along with the Annual Budget, by the governing body of the Greater Wildwoods Tourism Improvement and Development Authority, on the 20th day of October, 2016.

OR

[X] It is hereby certified that the governing body of the Greater Wildwoods Tourism Improvement and Development Authority have elected NOT to adopt a Capital Budget /Program for the aforesaid fiscal year, pursuant to N.J.A.C. 5:31-2.2 for the following reason(s):

Officer's Signature	The will	Diano	
Name:	John Sicitiano		
Title:	Executive Director, (CFO	
Address:	4501 Boardwalk Wil	dwood, NJ 0826	0
Phone Number:	609-846- 2652	Fax Number:	609-846- 2631
E-mail address	jsiciliano@wildwood	lsnj.com	

2017 CAPITAL BUDGET/PROGRAM MESSAGE

Greater Wildwoods Tourism Improvement & <u>Development Authority</u>

FISCAL YEAR: FROM January 1, 2017 TO December 31, 2017

1. Has each municipality or county affected by the actions of the authority participated in the development of the capital plan and reviewed or approved the plans or projects included within the Capital Budget/Program?

NOT APPLICABLE

2. Has each capital project/project financing been developed from a specific capital improvement plan or report; does it include full lifecycle costs, and is it consistent with appropriate elements of Master Plans or other plans in the jurisdictions served by the authority?

NOT APPLICABLE

3. Has a long-term (10-20 years) infrastructure needs assessment or other capital plan with a horizon beyond six years been prepared?

NOT APPLICABLE

4. Describe the projected impact of the proposed capital projects, including impact on the schedule of rates, fees, and service charges and the impact on current and future year's schedules.

NOT APPLICABLE

5. Please indicate which capital projects/project financings are being undertaken in the Metropolitan or Suburban Planning Areas as defined in the State Development and Redevelopment Plan.

NOT APPLICABLE

6. Please indicate which capital projects/project financings are being undertaken within the boundary of a State Planning Commission-designated Center and/or Endorsed Plan and if the project was included in the Plan Implementation Agenda for that Center/Endorsed Plan?

NOT APPLICABLE

Proposed Capital Budget

Greater Wildwoods Tourism Improvement and Development Authority

For the Period

January 1, 2017

to

December 31, 2017

			Fu	nding Sources		
			Renewal &			
	Estimated Total	Unrestricted Net	Replacement	Debt		Other
	Cost	Position Utilized	Reserve	Authorization	Capital Grants	Sources
General Fund						
Type in Description	\$ -					·
Type in Description	-					
Type in Description	-					
Type in Description	-					
Total			-		-	-
TDF Fund	_					
Type in Description						
Type in Description	-					
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Total	_		-	-	-	-
N/A			- · · - · · · · · · · · · · · · · · · ·			
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Total	-	-	_	-		
TOTAL PROPOSED CAPITAL BUDGET	\$ -	\$ -	\$ -		\$ -	<u>.</u>
	<u> </u>	Υ	т	٠, -	- -	·

Enter brief description of up to four projects for each operation above. For operations with more than four budgeted projects, please attach additional schedules. Input total amount of all projects for the operation on single line and enter "See Attached Schedule" instead of project description.

5 Year Capital Improvement Plan

Greater Wildwoods Tourism Improvement and Development Authority

For the Period

January 1, 2017

to

December 31, 2017

Fiscal Year Beginning in

	Estimated Total	Current Budget					
•	Cost	Year 2017	2018	2019	2020	2021	2022
General Fund							
Type in Description	\$ -	\$ -					
Type in Description	-	-					
Type in Description	-	-					
Type in Description	-	<u> </u>					
Total	-		_	-	-	-	-
TDF Fund		_		•			
Type in Description		-					
Type in Description	-	- [
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Total		-	_	-	-		
N/A	· · · · · · · · · · · · · · · · · · ·						
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Total	-	-	-	-			·
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Total			•				
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IOIAL	ب -	7 "	<i>γ</i> - <i>γ</i>	-	- -	۶ -	<u> </u>

Project descriptions entered on Page CB-3 will carry forward to Pages CB-4 and CB-5. No need to re-enter project descriptions above.

5 Year Capital Improvement Plan Funding Sources

Greater Wildwoods Tourism Improvement and Development Authority

9.4

Balance check

For the Period January 1, 2017 to December 31, 2017

				nding Sources		
	Estimated Total	Unrestricted Net	Renewal & Replacement	Debt		
	Cost	Position Utilized	Reserve		Capital Grants	Other Sources
General Fund				· · · · · · · · · · · · · · · · · · ·	·	
Type in Description	\$ -					
Type in Description	-					
Type in Description	-					
Type in Description						
Total	-	•	_	-	-	-
TDF Fund						
Type in Description	-					
Type in Description	_					
Type in Description	-					
Type in Description	-					
Total	-	-	-	-	_	_
N/A			· ·			
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Total	_	-	-	-	_	-
N/A						
Type in Description	-					
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Total			-	-		-
N/A						
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Type in Description	-					
Total		-	-		-	_
N/A						
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Type in Description						
Type in Description	-					
Type in Description	-					
Total			-		-	······································
TOTAL	\$	\$ -	\$ -	· \$	\$ -	\$ -
Total 5 Year Plan per CB-4	\$ -	T		т		T
Polaris at all						

Project descriptions entered on Page CB-3 will carry forward to Pages CB-4 and CB-5. No need to re-enter project descriptions above.

- If amount is other than zero, verify that projects listed above match projects listed on CB-4.