

**PART I
OPERATIONS
GWTIDA as AGENT for
NJSEA**

(Minutes from 10/9/25 Regular Board Meeting)

**GREATER WILDWOODS TOURISM IMPROVEMENT & DEVELOPMENT AUTHORITY
WILDWOODS CONVENTION CENTER**

REGULAR MEETING, THURSDAY, OCTOBER 9, 2025

Part I - OPERATIONS

GWTIDA as agent for NJSEA

Call to Order: The Meeting was called to order by Mr. Greenland at 6:00 p.m.

Salute to flag.

The Open Public Meetings Act was read by Mr. Greenland.

Roll Call:

Mr. Greenland	Present	Mr. Morey	Absent
Mr. Bumberrick	Absent	Mr. Sattler	Absent
Mr. Barnabei	Present	Mr. Montello	Present
Mr. Hamlin	Absent	Mr. Clunn	Present
Mr. Murray	Present		

Also present were Mr. Belasco, Ms. LaBounty, Ms. Dougherty, Mr. Lynch, Mr. Federici, Ms. Copson, Mr. Frey, Ms. Feketics and Mr. John Amenhauser.

A. Approval of Minutes

Mr. Clunn made a motion to approve the regular meeting Operations minutes of September 10, 2025, second by Mr. Murray.

Roll Call:

Mr. Greenland	Yea	Mr. Morey	Absent
Mr. Bumberrick	Absent	Mr. Sattler	Absent
Mr. Barnabei	Yea	Mr. Montello	Yea
Mr. Hamlin	Absent	Mr. Clunn	Yea
Mr. Murray	Yea		

Motion moved and approved.

B. Public Comment – None.

C. Executive Director's Report

Included in the board packet were:

- Administration Update – October 2025
- ASM Update – October 2025
- DE North Update – October 2025
- Finance Update – October 2025
- Housing Update – October 2025
- Sales Update – October 2025

Mr. Frey stated that we had our boiler inspection and all went well.

Correspondence/Communication: None.

D. Chairperson's Report

Mr. Greenland reiterated meetings and conference calls held and attended throughout the month, as well as discussions with Mr. Belasco regarding ongoing items. There were no questions.

Committee Reports:

- o **Buildings and Grounds Committee:** Mr. Greenland stated that the B&G Committee meeting was cancelled, and the next meeting will be held in November.
- o **Finance Committee:** The committee met and discussed the Food & Beverage RFP. We went out to bid and received one bid from DE North Garden Sportservice. They proposed their current management fee of \$92,000 per year. This would be a 3-year contract with two one-year options to renew. The committee agreed to accept the food & beverage proposal and recommends to award a contract.

Motions:

Mr. Clunn made a motion to award a contract for Food & Beverage services at the Wildwoods Convention Center to Garden Sportservice, Inc. for a period of three years, beginning on January 1, 2026 and ending on December 31, 2029, with two one-year extension options to renew.

Roll Call:

Mr. Greenland	Yea	Mr. Morey	Absent
Mr. Bumberrick	Absent	Mr. Sattler	Absent
Mr. Barnabei	Yea	Mr. Montello	Yea
Mr. Hamlin	Absent	Mr. Clunn	Yea
Mr. Murray	Yea		

Motion moved and approved.

Old Business: None.

New Business: None.

Policies/Procedures: None.

Correspondence/Communication: None.

E. Executive Session – None.

F. Any matter of immediate attention – None.

- G. **Motion to go into the GWTIDA/Advertising portion of the meeting.**
Mr. Clunn made a motion to go into the GWTIDA portion of the meeting, second by Mr. Murray.

Roll Call:

Mr. Greenland	Yea	Mr. Morey	Absent
Mr. Bumbernick	Absent	Mr. Sattler	Absent
Mr. Barnabei	Yea	Mr. Montello	Yea
Mr. Hamlin	Absent	Mr. Clunn	Yea
Mr. Murray	Yea		

Motion moved and approved.

Respectfully,



Frances Feketics
Board Secretary

PART II
GWTIDA
ADVERTISING/PROMOTIONS
(Minutes from 10/9/25 Regular Board Meeting)

**GREATER WILDWOODS TOURISM IMPROVEMENT & DEVELOPMENT AUTHORITY
WILDWOODS CONVENTION CENTER
REGULAR MEETING, THURSDAY, OCTOBER 9, 2025**

Part II – GWTIDA/Advertising and Promotions

A. Approval of Minutes

Mr. Barnabei made a motion to approve the regular meeting Tourism minutes of September 10, 2025, second by Mr. Clunn.

Roll Call:

Mr. Greenland	Yea	Mr. Morey	Absent
Mr. Bumbernick	Absent	Mr. Sattler	Absent
Mr. Barnabei	Yea	Mr. Montello	Yea
Mr. Hamlin	Absent	Mr. Clunn	Yea
Mr. Murray	Yea		

Motion moved and approved.

B. Public Comment – None.

C. Executive Director’s Report

Department Updates – Included in the board packet were:

Events Department Update – October 2025
Finance Department Update – October 2025
Marketing/Public Relations Update – October 2025

Ms. Dougherty stated that an airshow meeting was held on October 8th with Joe Kelly and SJTA. The post event report was reviewed and good feedback was received. Chalets and operations for 2026 were also discussed.

Mr. Greenland noted that we are up 9.7% in our parking lots.

Correspondence/Communication: Included in the board packet was a letter to Mr. Nicholas regarding Flags of Liberty. Sojourn 250 is touring around the US over 2026 for the 250th Birthday, with its final destination being DC on July 4th. NJ fits into their schedule perfectly to attend our Flags of Liberty event on May 22, 2026.

Lou stated that we have a need to increase the contract for airshow director services for Joe Kelly by \$500, as we continue to work on the Wildwoods airshow.

Motions:

Mr. Clunn made a motion to increase the contract for airshow director services for the Wildwoods Airshow to J. Kelly Enterprises, LLC, by \$500.00, for a total of \$24,500.00, second by Mr. Murray.

Roll Call:

Mr. Greenland	Yea	Mr. Morey	Absent
Mr. Bumbernick	Absent	Mr. Sattler	Absent
Mr. Barnabei	Yea	Mr. Montello	Yea
Mr. Hamlin	Absent	Mr. Clunn	Yea
Mr. Murray	Yea		

Motion moved and approved.

Mr. Murray made a motion to approve the Bill List in the amount of \$598,479.28, second by Mr. Clunn.

Roll Call:

Mr. Greenland	Yea	Mr. Morey	Absent
Mr. Bumbernick	Absent	Mr. Sattler	Absent
Mr. Barnabei	Yea	Mr. Montello	Yea
Mr. Hamlin	Absent	Mr. Clunn	Yea
Mr. Murray	Yea		

Motion moved and approved.

Finance Committee: Mr. Greenland stated that the Finance Committee met and reviewed the 2026 GWTIDA Budget, which included a few changes as noted in the Finance Committee Minutes included in the board packet. The committee agreed that the budget is balanced and would like to move forward as proposed. The Finance Committee is recommending to the board to approve the 2026 GWTIDA Budget as read into the minutes by Mr. Amenhauser. Once approved, Michaela will send it to DCA for approval. It will be sent back to us, and then we will adopt it at our December board meeting.

Mr. Clunn made a motion to approve the 2026 GWTIDA Budget, as presented, second by Mr. Murray.

Roll Call:

Mr. Greenland	Yea	Mr. Morey	Absent
Mr. Bumbernick	Absent	Mr. Sattler	Absent
Mr. Barnabei	Yea	Mr. Montello	Yea
Mr. Hamlin	Absent	Mr. Clunn	Yea
Mr. Murray	Yea		

Motion moved and approved.

D. Chairperson's Report

Mr. Greenland discussed meetings attended throughout the month, and there were no questions.

Committee Reports:

- **Advertising:** The Advertising Committee meeting scheduled for October 9th was cancelled, and the next meeting will be held on November 13th.
- **Special Events:** Ms. Dougherty stated that the committee met and reviewed funding applications for Holly Beach Park and 50's weekend. Post event reports were also reviewed. Mr. Belasco presented airshow sponsor letters targeted to regional and national sponsors. Mr. Greenland stated that we are working on final airshow numbers.

Old Business – None.

New Business: None.

Policies/Procedures – None.

Correspondence/Communication – None.

E. Executive Session – None.

F. Any matter of immediate attention

Mr. Greenland stated that our next Board Meeting is scheduled for Thursday, November 6, 2025 at 6 p.m.

G. Motion to Adjourn

Mr. Barnabei made a motion to adjourn, second by Mr. Hamlin.

Roll Call:

Mr. Greenland	Yea	Mr. Morey	Absent
Mr. Bumbernick	Absent	Mr. Sattler	Absent
Mr. Barnabei	Yea	Mr. Montello	Yea
Mr. Hamlin	Absent	Mr. Clunn	Yea
Mr. Murray	Yea		

Motion moved and approved.

Respectfully Submitted,



Frances Feketics
Board Secretary